



SELLING TRIP INSURANCE

AIG TRAVEL GUARD



WHO CAN SELL TRAVEL GUARD?

Anyone appointed by Travel Guard can offer the insurance through our system



DOES EACH BROKER HAVE
AN AGENT ASSIGNED TO
THEM?

**Travel Guard appoints
agents after a background
check, Agents offer
products through Travel
Guard systems.**



DO YOU HAVE TO HAVE A LICENSE IN YOUR STATE?

NO



HOW DO WE GET TRAINED ON DIFFERENT INSURANCE OPTIONS?

Travel Guard has webinars every month on different topics. We can schedule training on an individual basis. We also have written material on our various products



WHAT IS THE SUPPORT/TOOLS YOU GIVE US?

We have sales directors in the field and a 24/7 agent service center to answer questions. Our EZ tips tool provides one click access to our products for booking and information



WHAT IS THE COMMISSION STRUCTURE?

Commissions are determined on an individual basis and depend on an agents affiliations and agreements. However commission start at 20%.



RESOURCE GUIDES

***PDF ON GOLD COVERAGE – MOST POPULAR**

***OVERVIEW PDD Webinars etc.**